

Chapter 1
Cost Behaviour and Contribution
Answer to End of Chapter Exercises

Q 1.2
$$\frac{\pounds 40,000}{\pounds 5} = 8,000 \text{ units}$$

$$\text{Margin of safety} = \frac{12,000 - 8,000}{12,000} = 33.30\%$$

Q 1.3

Contribution Widget	£5 x 9/11	£4.09
contribution Didget	£6 x 2/11	<u>£1.09</u>
		£5.18
B.E. Point	$\frac{40,000}{5.18} =$	7722 units

Margin of safety
$$\frac{11,000 - 7722}{11,000} = 29.80\%$$

Q1.4

i) B.E. Point 1,000 shirts and margin of safety = 33.3%

ii) 1,400 shirts

iii) The contribution on existing sales = £5 per shirt x 1,500 shirts =
£7,500

The contribution given a new price = £4 per shirt x 1,900 shirts =
£7,600.

Therefore assuming that fixed costs and other assumptions remain the same it would be worthwhile reducing the price as the contribution increases by £100.

Q 1.5

i) B.E. point
$$\frac{\pounds 60,000}{\pounds 9} = 6667 \text{ units}$$

Margin of safety =
$$\frac{12,000 - 6667}{12,000} = 44.44\%$$

ii)
$$\frac{\pounds 80,000}{\pounds 9} = 8,889 \text{ units}$$

iii) old contribution $9 \times 12,000 = \pounds 108,000$
 new contribution $(19.5 - 13) \times 14,000 = \pounds 91,000$

New proposal is not worthwhile

Q 1.6 i)

	If manual process	if leased
Contribution per unit	£7	£10
sales units	10,000	10,000
Total contribution	£70,000	£100,000
Fixed cost	<u>£40,000</u>	<u>£60,000</u>
Profit	£30,000	£40,000

ii) B.E. point $\frac{£40,000}{£7}$ 5714 units $\frac{£60,000}{£10}$ 6000 units

Margin of safety = $\frac{10,000 - 5,714}{10,000} = 42.9\%$ $\frac{10,000 - 6,000}{10,000} = 40\%$

iii) Given the expected sales volume, it would be better to lease the machine.
The break-even point is marginally lower with the manual system.